UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)

January 30, 2014

Northrop Grumman Corporation

(Exact name of registrant as specified in its charter)

DELAWARE (State or Other Jurisdiction of Incorporation) 1-16411 (Commission File Number) 80-0640649 (IRS Employer Identification No.)

2980 Fairview Park Drive, Falls Church, VA 22042 (Address of principal executive offices)(Zip Code) (703) 280-2900

Registrant's telephone number, including area code

Che	eck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following
pro	visions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.
On January 30, 2014, Northrop Grumman Corporation issued a press release announcing its financial results for the quarter and year ended December 31,
2013, under the heading "Northrop Grumman Reports Fourth Quarter and 2013 Financial Results." The press release is furnished as Exhibit 99.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

Signature(s)

Pursuant to the requirements of the Securities Exchange Ac	et of 1934, the registrant has duly	y caused this Report to be signed of	on its behalf by the undersigned
hereunto duly authorized.			

Northrop Grumman Corporation (Registrant)

January 30, 2014 (Date)

By: /s/ Jennifer C. McGarey

(Signature)
Jennifer C. McGarey

Jennifer C. McGarey Corporate Vice President and Secretary

Exhibit Index

Exhibit No.

Exhibit 99 Furnished — Press Release dated January 30, 2014



News Release

Contact: Randy Belote (Media)

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Northrop Grumman Reports Strong Fourth Quarter and 2013 Financial Results

- Q4 EPS of \$2.12; 2013 EPS Increase 7 Percent to \$8.35
- Q4 Sales Total \$6.2 Billion; 2013 Sales Total \$24.7 Billion
- Q4 Free Cash Flow¹ of \$1.0 Billion; 2013 Free Cash Flow¹ of \$2.1 Billion
- 6.6 Million Shares Repurchased in Q4 for \$699 Million; 27.3 Million Shares Repurchased in 2013 for \$2.4 Billion; 2013 Weighted Average Shares Outstanding Decrease by Approximately 8 Percent
- 2014 EPS Guidance of \$8.70 to \$9.00

FALLS CHURCH, Va. – Jan. 30, 2014 – Northrop Grumman Corporation (NYSE: NOC) reported fourth quarter 2013 net earnings of \$478 million, or \$2.12 per diluted share, compared to \$533 million, or \$2.14 per diluted share, in the fourth quarter of 2012. Fourth quarter 2013 diluted earnings per share are based on 225.2 million weighted average shares outstanding compared with 248.9 million shares in the fourth quarter of 2012, a decrease of approximately 10 percent. The company repurchased 6.6 million shares of its common stock in the fourth quarter of 2013 for \$699 million.

For 2013, net earnings totaled \$2.0 billion, comparable to 2012 net earnings. Diluted earnings per share for 2013 increased 7 percent to \$8.35 from \$7.81 in 2012. Diluted earnings per share for 2013 are based on 233.9 million weighted average shares outstanding compared with 253.4 million shares in 2012. During 2013, the company repurchased 27.3 million shares of its common stock for \$2.4 billion. As of Dec. 31, 2013, \$3.1 billion remained on the company's current share repurchase authorization. The company has repurchased 20.8 million shares toward its previously announced goal of retiring 60 million shares of its outstanding common stock by the end of 2015, market conditions permitting.

"Our team continues to deliver outstanding results. Although we are encouraged by progress toward a more normal budgeting process for our customers, we expect lower sales in 2014, particularly for our short cycle businesses. Despite this top line pressure, we expect other positive trends, particularly the benefit of our planned share repurchases, to support continued earnings per share growth in 2014. Our strategy remains the same. We are focused on superior program performance, effective cash deployment

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and portfolio alignment as the primary value creation drivers for our shareholders, customers and employees," said Wes Bush, chairman, chief executive officer and president.

Northrop Grumman Corporation 2980 Fairview Park Drive • Falls Church, VA 22042-4511 www.northropgrumman.com/media

Table 1 — Financial Highlights

	Fourth (Total Year				
(\$ in millions, except per share amounts)	 2013	2012		2013		2012	
Sales	\$ 6,157	\$ 6,4	76 \$	24,661	\$	25,218	
Segment operating income ¹	772	8	75	3,080		3,176	
Segment operating margin rate ¹	12.5%	1.	3.5%	12.5%	6	12.6%	
Operating income	768	8	324	3,123		3,130	
Operating margin rate	12.5%	12	2.7%	12.79	6	12.4%	
Net earnings	478	5	333	1,952		1,978	
Diluted EPS	2.12	2.	.14	8.35		7.81	
Cash provided by operations	1,204	1,0	57	2,483		2,640	
Free cash flow ¹	1,018	9	22	2,119		2,309	
Pension-adjusted Operating Highlights							
Operating income	768	8	324	3,123		3,130	
Net FAS/CAS pension adjustment ¹	(43)	((31)	(168)		(132)	
Pension-adjusted operating income ¹	\$ 725	\$ 7	93 \$	2,955	\$	2,998	
Pension-adjusted operating margin rate ¹	11.8%	12	2.2%	12.0%	6	11.9%	
Pension-adjusted Per Share Data							
Diluted EPS	\$ 2.12	\$ 2.	.14 \$	8.35	\$	7.81	
After-tax net pension adjustment per share 1	(0.12)	(0	.08)	(0.47)		(0.34)	
Pension-adjusted diluted EPS ¹	\$ 2.00	\$ 2.	.06 \$	7.88	\$	7.47	
Weighted average shares outstanding — Basic	220.5	24	3.4	229.6		248.6	
Dilutive effect of stock awards and stock options	4.7	5	5.5	4.3		4.8	
Weighted average shares outstanding — Diluted	 225.2	248	8.9	233.9		253.4	

Non-GAAP metric — see definitions at the end of this press release.

Fourth quarter 2013 total operating income decreased \$56 million or 7 percent, and operating margin rate decreased 20 basis points to 12.5 percent. Lower operating income includes a \$103 million decrease in segment operating income that was partially offset by a \$33 million decrease in unallocated corporate expense and a \$12 million improvement in net FAS/CAS pension adjustment. Fourth quarter 2013 segment operating income decreased 12 percent and segment operating margin rate decreased to 12.5 percent. The change in segment operating income is due to lower sales and operating margin rate at Aerospace Systems, and lower sales at Information Systems.

For 2013, operating income was \$3.1 billion, comparable to the prior year period. Operating margin rate increased 30 basis points to 12.7 percent. Operating income for 2013 reflects a 3 percent decline in segment operating income, principally due to lower sales, partially offset by a \$49 million reduction in unallocated corporate expenses and a \$36 million improvement in net FAS/CAS pension adjustment.

Total backlog as of Dec. 31, 2013, was \$37.0 billion compared with \$40.8 billion as of Dec. 31, 2012. The decline in backlog was primarily due to reductions and delays in customer awards resulting from the current U.S. government budget environment as well as Information Systems backlog adjustments of \$1.0 billion in the first half of the year, primarily to reduce unfunded backlog for expired periods of performance on active contracts. Fourth quarter 2013 new awards totaled \$5.7 billion, and book-to-bill was 92 percent. For 2013, new awards totaled \$21.9 billion, and book-to-bill was 89 percent.

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Table 2 — Cash Flow Highlights

	Fourth	Qua	Tota	ΙY	ear	
(\$ millions)	2013		2012	2013		2012
Cash provided by operating activities before discretionary pension contributions ¹	\$ 1,160	\$	1,029	\$ 2,806	\$	2,833
After-tax discretionary pension pre-funding impact	44		28	(323)		(193)
Net cash provided by operating activities	\$ 1,204	\$	1,057	\$ 2,483	\$	2,640
Less:						
Capital expenditures	 (186)		(135)	(364)		(331)
Free cash flow ¹	\$ 1,018	\$	922	\$ 2,119	\$	2,309
After-tax discretionary pension pre-funding impact	 (44)		(28)	323		193
Free cash flow provided by operating activities before discretionary pension contributions ¹	\$ 974	\$	894	\$ 2,442	\$	2,502

¹ Non-GAAP metric — see definitions at the end of this press release.

Fourth quarter 2013 cash provided by operating activities totaled \$1.2 billion compared with \$1.1 billion in the prior year period. Fourth quarter 2013 free cash flow provided by operating activities totaled \$1.0 billion compared with \$922 million in the prior year period.

For 2013, cash provided by operating activities totaled \$2.5 billion compared with \$2.6 billion in 2012. Before discretionary pension contributions, 2013 cash from operations totaled \$2.8 billion and 2013 free cash flow totaled \$2.4 billion. Changes in cash and cash equivalents include the following items for cash from operations, investing and financing through Dec. 31, 2013:

Operations

• \$2.5 billion provided by operations

Investing

• \$364 million for capital expenditures

Financing

- \$2.4 billion for repurchases of common stock
- \$2.8 billion net proceeds from issuance of long-term debt
- \$877 million for redemption of long-term debt
- \$545 million for dividends

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2014 Guidance

(\$ in millions, except per share amounts)	
Sales	23,500 — 23,800
Segment operating margin % ¹	High 11%
Operating margin %	High 12%
Operating margin 70	111gii 1270
Diluted EPS	8.70 — 9.00
Cash provided by operations	2,300 — 2,600
	4-00
Free cash flow ¹	1,700 — 2,000
Non-GAAP metric - see definitions at the end of this press release.	

The company's 2014 financial guidance is based on the spending levels provided for in the Bipartisan Budget Act of 2013 and the Consolidated Appropriations Act of 2014. The guidance assumes no disruption or cancellation of any of our significant programs and no disruption or shutdown of government operations resulting from a federal government debt ceiling breach. Guidance for 2014 also assumes adequate appropriations for our programs in the first quarter of the U.S. government's fiscal year 2015.

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<u>Table 3 — Business Results</u> Consolidated Sales & Segment Operating Income ¹

	Fourth	Qua	ırter		Total Year					
(\$ millions)	2013		2012	Change		2013		2012	Change	
Sales										
Aerospace Systems	\$ 2,432	\$	2,604	(7%) \$	\$	10,014	\$	9,977	_	
Electronic Systems	1,883		1,775	6%		7,149		6,950	3%	
Information Systems	1,614		1,880	(14%)		6,596		7,356	(10%)	
Technical Services	691		738	(6%)		2,843		3,019	(6%)	
Intersegment eliminations	(463)		(521)			(1,941)		(2,084)		
	6,157		6,476	(5%)		24,661		25,218	(2%)	
Segment operating income ¹										
Aerospace Systems	279		359	(22%)		1,215		1,218	_	
Electronic Systems	335		328	2%		1,226		1,187	3%	
Information Systems	159		184	(14%)		633		761	(17%)	
Technical Services	61		62	(2%)		262		268	(2%)	
Intersegment eliminations	(62)		(58)			(256)		(258)		
Segment operating income ¹	772		875	(12%)		3,080		3,176	(3%)	
Segment operating margin rate ¹	12.5%		13.5%	(100) bps		12.5%		12.6%	(10) bps	
Reconciliation to operating income										
Net FAS/CAS pension adjustment ¹	43		31	39%		168		132	27%	
Unallocated corporate expenses	(46)		(79)	42%		(119)		(168)	29%	
Other	(1)		(3)	67%		(6)		(10)	40%	
Operating income	768		824	(7%)		3,123		3,130	_	
Operating margin rate	12.5%		12.7%	(20) bps		12.7%		12.4%	30 bps	
Interest expense	(74)		(54)	(37%)		(257)		(212)	(21%)	
Other, net	13		17	(24%)		(3)		47	(106%)	
Earnings before income taxes	707		787	(10%)		2,863		2,965	(3%)	
Federal and foreign income tax expense	(229)	_	(254)	10%	_	(911)	_	(987)	8%	
Net earnings	\$ 478	\$	533	(10%) \$	\$	1,952	\$	1,978	(1%)	

¹ Non-GAAP metric — see definitions at the end of this press release.

For 2013, federal and foreign income tax expense totaled \$911 million, compared with \$987 million in 2012. The effective tax rate in 2013 declined to 31.8 percent from 33.3 percent in the prior year period. The lower effective tax rate for 2013 is principally due to a \$37 million benefit for the American Taxpayer Relief Act, which reinstated research tax credits for years 2012 and 2013, and a \$21 million increase in Section 199 manufacturing deductions.

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Aerospace Systems (\$ millions)

	Fourth	Qua	arter			Tota	l Y	ear	
	2013		2012	Change		2013	2012		Change
Sales	\$ 2,432	\$	2,604	(6.6%)	\$	10,014	\$	9,977	0.4 %
Operating income	279		359	(22.3%)		1,215		1,218	(0.2%)
Operating margin rate	11.5%		13.8%			12.1%		12.2%	

Aerospace Systems fourth quarter 2013 sales decreased 7 percent due to lower volume for unmanned and space programs. Unmanned volume was lower for several programs, primarily Global Hawk. The decrease in space primarily reflects lower volume for restricted programs, partially offset by higher volume for the James Webb Space Telescope.

For 2013, Aerospace Systems sales were slightly higher than the prior year due to higher volume for manned military aircraft programs, offset by lower volume for unmanned and space programs. Higher volume for the F-35, B-2 and E-2D programs contributed to the increase in manned military aircraft sales. The decline in unmanned is primarily due to lower volume for Global Hawk, partially offset by higher volume for NATO AGS. The decline in space programs includes lower volume for restricted work and higher volume for the James Webb Space Telescope and the Advanced EHF program.

Aerospace Systems fourth quarter 2013 operating income decreased 22 percent and operating margin rate decreased 230 basis points to 11.5 percent. Lower operating income and operating margin rate reflect lower sales as well as a \$101 million decrease in net favorable adjustments. For 2013, operating income was comparable to the prior year period and operating margin rate declined slightly to 12.1 percent.

Electronic Systems (\$ millions)

		Fourth	Qu	arter		Tota			
	2013			2012	Change	2013	2012	Change	
Sales	\$	1,883	\$	1,775	6.1%	\$ 7,149	\$ 6,950	2.9%	
Operating income		335		328	2.1%	1,226	1,187	3.3%	
Operating margin rate		17.8%		18.5%		17.1%	17.1%		

Electronic Systems fourth quarter 2013 sales increased 6 percent from the prior year period due to higher volume for space, international and combat avionics programs, which was partially offset by lower volume for navigation and maritime systems programs. For 2013, sales increased 3 percent principally due to higher sales for international and space programs. Higher volume for these programs was partially offset by lower volume for navigation and maritime systems programs and lower volume for laser systems programs due to in-theater force reductions.

Electronic Systems fourth quarter 2013 operating income increased 2 percent, and operating margin rate decreased 70 basis points to 17.8 percent. Electronic Systems fourth quarter 2013 operating income reflects higher sales, partially offset by lower net favorable adjustments than in the prior year period. For 2013, operating income increased 3 percent, consistent with higher sales, and operating margin rate of 17.1 percent was unchanged from the prior year.

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Information Systems (\$ millions)

	Fourth	ı Qu	arter			Tota	ear		
	2013		2012	Change	2013			2012	Change
Sales	\$ 1,614	\$	1,880	(14.1%)	\$	6,596	\$	7,356	(10.3%)
Operating income	159		184	(13.6%)		633		761	(16.8%)
Operating margin rate	9.9%	ó	9.8%			9.6%		10.3%	

Information Systems fourth quarter 2013 sales declined 14 percent due to lower funding levels, including impacts from sequestration and the government shutdown, lower volume for programs impacted by in-theater force reductions, contract completions, and the transfer of intercompany efforts to the company's shared services organization.

For 2013, sales declined 10 percent. The transfer of intercompany efforts to the company's shared services organization accounted for \$98 million of the decline. Excluding the transfer, 2013 sales declined 9 percent due to lower funding levels, including the impacts of sequestration, lower volume for programs impacted by in-theater force reductions, and contract completions.

Information Systems fourth quarter 2013 operating income decreased 14 percent and operating margin rate increased 10 basis points to 9.9 percent. Fourth quarter 2013 operating income reflects lower sales, and the higher operating margin rate reflects improved performance. For 2013, operating income declined 17 percent, reflecting lower sales and a \$73 million reduction in net favorable adjustments.

Technical Services (\$ millions)

		Fourth	Qu	arter			Tota	al Yo	ear	
	2013			2012	Change		2013		2012	Change
Sales	\$	691	\$	738	(6.4%)	\$	2,843	\$	3,019	(5.8%)
Operating income		61		62	(1.6%)		262		268	(2.2%)
Operating margin rate		8.8%	,	8.4%			9.2%		8.9%	

Technical Services fourth quarter and 2013 sales both declined by 6 percent. The decline in both periods was due to lower volume for integrated logistics and modernization programs and lower volume for the ICBM program.

Technical Services fourth quarter and 2013 operating income both declined by 2 percent, principally due to lower sales, partially offset by improved performance. Fourth quarter operating margin rate increased 40 basis points to 8.8 percent, and 2013 operating margin rate increased 30 basis points to 9.2 percent. The increase in operating margin rate is primarily due to improved performance across several programs.

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About Northrop Grumman

Northrop Grumman will webcast its earnings conference call at noon Eastern time on Jan. 30, 2014. A live audio broadcast of the conference call will be available on the investor relations page of the company's website at www.northropgrumman.com.

Northrop Grumman is a leading global security company providing innovative systems, products and solutions in unmanned systems, cyber, C4ISR, and logistics and modernization to government and commercial customers worldwide. Please visit www.northropgrumman.com for more information.

This release and the attachments contain statements, other than statements of historical fact, that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Words such as "expect," "intend," "may," "could," "plan," "project," "forecast," "believe," "estimate," "outlook," "anticipate," "trends," "guidance," "goal," and similar expressions generally identify these forward-looking statements. Forward-looking statements in this release and the attachments include, among other things, statements relating to our future financial condition and operating results. Forward-looking statements are based upon assumptions, expectations, plans and projections that we believe to be reasonable when made, but which may change over time. These statements are not guarantees of future performance and inherently involve a wide range of risks and uncertainties that are difficult to predict.

Specific risks that could cause actual results to differ materially from those expressed or implied in these forward-looking statements include, but are not limited to, risks related to: the assumptions on which our guidance is based; our dependence on U.S. Government contracts; the effect of economic conditions in the United States and globally; changes in government and customer priorities and requirements; government budgetary constraints; shifts or reductions in defense spending resulting from budget pressures and/or changes in priorities, sequestration under the Budget Control Act of 2011, a continuing resolution with limited new starts; the lack of annual appropriations legislation or otherwise; debt-ceiling limits and disruption to or shutdown of government operations; timing of payments; changes in import and export policies; changes in customer short-range and long-range plans; major program terminations; the acquisition, deferral, reduction or termination of contracts or programs; our non-U.S. business, including legal, regulatory, financial, security and governmental risks related to doing business internationally; the outcome of litigation, claims, audits, appeals, bid protests and investigations; our ability to recover certain costs under U.S. Government contracts; market conditions; our ability to access capital; performance and financial viability of key suppliers and subcontractors; interest and discount rates or other changes that may impact pension plan assumptions and actual returns on pension plan assets; the adequacy of our insurance coverage and recoveries; the costs of environmental remediation; our ability to attract and retain qualified personnel; changes in health care costs and requirements; changes in organizational structure and reporting segments; acquisitions, dispositions, spin-off transactions, joint ventures, strategic alliances and other business arrangements; possible impairments of goodwill or other intangible assets; the effects of legislation, regulations, and other changes in accounting, tax, defense procurement or other rules or practices; technical, operational or quality setbacks in contract performance; availability of materials and supplies; controlling costs of fixed-price development programs; domestic and international competition; potential security threats, information technology attacks, natural disasters and other disruptions not under our control; and other risk factors and other important factors disclosed in our Form 10-K for the year ended December 31, 2013 and other filings with the Securities and Exchange Commission.

You are urged to consider the limitations on, and risks associated with, forward-looking statements and not unduly rely on forward-looking statements. These forward-looking statements speak only as of the date of this release, and we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by applicable law. This release and the attachments also contain non-GAAP financial measures. A reconciliation to the nearest GAAP measure and a discussion of the company's use of these measures are included in this release or the attachments.

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NORTHROP GRUMMAN CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS AND COMPREHENSIVE INCOME (Unaudited)

	Year Ended December 31					
\$ in millions, except per share amounts	 2013 2012				2011	
Sales						
Product	\$ 14,033	\$	13,838	\$	15,073	
Service	10,628		11,380		11,339	
Total sales	24,661		25,218		26,412	
Operating costs and expenses						
Product	10,623		10,415		11,491	
Service	8,659		9,223		9,295	
General and administrative expenses	2,256		2,450		2,350	
Operating income	3,123		3,130		3,276	
Other (expense) income						
Interest expense	(257)		(212)		(221)	
Other, net	(3)		47		28	
Earnings from continuing operations before income taxes	2,863		2,965		3,083	
Federal and foreign income tax expense	911		987		997	
Earnings from continuing operations	1,952		1,978		2,086	
Earnings from discontinued operations, net of tax			_		32	
Net earnings	\$ 1,952	\$	1,978	\$	2,118	
Basic earnings per share						
Continuing operations	\$ 8.50	\$	7.96	\$	7.54	
Discontinued operations	_		_		0.11	
Basic earnings per share	\$ 8.50	\$	7.96	\$	7.65	
Weighted-average common shares outstanding, in millions	229.6		248.6		276.8	
Diluted earnings per share						
Continuing operations	\$ 8.35	\$	7.81	\$	7.41	
Discontinued operations	_		_		0.11	
Diluted earnings per share	\$ 8.35	\$	7.81	\$	7.52	
Weighted-average diluted shares outstanding, in millions	233.9		253.4		281.6	
Net earnings (from above)	\$ 1,952	\$	1,978	\$	2,118	
Other comprehensive income	,				,	
Change in unamortized benefit plan costs, net of tax (expense) benefit of (\$1,177) in 2013,						
\$860 in 2012 and \$823 in 2011	1,790		(1,303)		(1,249)	
Change in cumulative translation adjustment	14		8		(4)	
Change in unrealized loss on marketable securities and cash flow hedges, net of tax benefit						
of \$1 in 2013, \$0 in 2012 and \$2 in 2011	(1)		(2)		(4)	
Other comprehensive income (loss), net of tax	1,803		(1,297)		(1,257)	
Comprehensive income	\$ 3,755	\$	681	\$	861	

NORTHROP GRUMMAN CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Unaudited)

	December 3			31
\$ in millions		2013		2012
Assets				
Cash and cash equivalents	\$	5,150	\$	3,862
Accounts receivable, net		2,685		2,858
Inventoried costs, net		698		798
Deferred tax assets		605		574
Prepaid expenses and other current assets		350		300
Total current assets		9,488		8,392
Property, plant and equipment, net of accumulated depreciation of \$4,337 in 2013 and \$4,146 in 2012		2,806		2,887
Goodwill		12,438		12,431
Non-current deferred tax assets		209		1,542
Other non-current assets		1,440		1,291
Total assets	\$	26,381	\$	26,543
Liabilities				
Trade accounts payable	\$	1,229	\$	1,392
Accrued employee compensation		1,169		1,173
Advance payments and amounts in excess of costs incurred		1,722		1,759
Other current liabilities		1,695		1,732
Total current liabilities		5,815		6,056
Long-term debt, net of current portion of \$2 in 2013 and \$5 in 2012		5,928		3,930
Pension and other post-retirement benefit plan liabilities		2,954		6,085
Other non-current liabilities		1,064		958
Total liabilities		15,761		17,029
Shareholders' equity				
Preferred stock, \$1 par value; 10,000,000 shares authorized; no shares issued and outstanding		_		_
Common stock, \$1 par value; 800,000,000 shares authorized; issued and outstanding: 2013—217,599,230				
and 2012—239,209,812		218		239
Paid-in capital		848		2,924
Retained earnings		12,538		11,138
Accumulated other comprehensive loss		(2,984)		(4,787)
Total shareholders' equity		10,620		9,514
Total liabilities and shareholders' equity	\$	26,381	\$	26,543

NORTHROP GRUMMAN CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

	Year Ended December 31				
\$ in millions	2013	20	12		2011
Operating activities					
Sources of cash—continuing operations					
Cash received from customers \$	24,631	\$ 2	5,364	\$	26,431
Other cash receipts	99		99		149
Total sources of cash—continuing operations	24,730	2	5,463		26,580
Uses of cash—continuing operations					
Cash paid to suppliers and employees	(20,473)	(2	21,074)		(22,059)
Pension contributions	(579)		(367)		(1,084)
Interest paid, net of interest received	(234)		(200)		(227)
Income taxes paid, net of refunds received	(880)	(1,119)		(810)
Other cash payments	(81)		(63)		(53)
Total uses of cash—continuing operations	(22,247)	(2	22,823)		(24,233)
Cash provided by continuing operations	2,483		2,640		2,347
Cash used in discontinued operations	_		_		(232)
Net cash provided by operating activities	2,483		2,640		2,115
Investing activities					
Continuing operations					
Capital expenditures	(364)		(331)		(492)
Maturities of short-term investments	_		250		200
Contribution received from the spin-off of shipbuilding business	_		_		1,429
Purchases of short-term investments	_		_		(450)
Other investing activities, net	18		(3)		56
Cash (used in) provided by investing activities from continuing operations	(346)		(84)		743
Cash used in investing activities from discontinued operations	_		_		(63)
Net cash (used in) provided by investing activities	(346)		(84)		680
Financing activities					
Net proceeds from issuance of long-term debt	2,841		_		_
Common stock repurchases	(2,371)		(1,316)		(2,295)
Payments of long-term debt	(877)		_		(768)
Cash dividends paid	(545)		(535)		(543)
Proceeds from exercises of stock options	184		188		101
Other financing activities, net	(81)		(33)		11
Net cash used in financing activities	(849)	(1,696)		(3,494)
Increase (decrease) in cash and cash equivalents	1,288		860		(699)
Cash and cash equivalents, beginning of year	3,862		3,002		3,701
Cash and cash equivalents, end of year \$	5,150	\$	3,862	\$	3,002

NORTHROP GRUMMAN CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

		Year Ended December 31					
n millions				2012	2011		
Reconciliation of net earnings to net cash provided by operating activities							
Net earnings	\$	1,952	\$	1,978	\$	2,118	
Net earnings from discontinued operations		_		_		(32)	
Adjustments to reconcile to net cash provided by operating activities:							
Depreciation and amortization		495		510		544	
Stock-based compensation		144		183		140	
Excess tax benefits from stock-based compensation		(43)		(45)		(17)	
Deferred income taxes		128		78		441	
(Increase) decrease in assets:							
Accounts receivable, net		171		90		350	
Inventoried costs, net		101		46		(2)	
Prepaid expenses and other assets		(51)		(65)		16	
Increase (decrease) in liabilities:							
Accounts payable and accruals		(169)		23		(341)	
Income taxes payable		2		(75)		(32)	
Retiree benefits		(281)		(71)		(904)	
Other, net		34		(12)		66	
Cash provided by continuing operations	•	2,483		2,640		2,347	
Cash used in discontinued operations		_		_		(232)	
Net cash provided by operating activities	\$	2,483	\$	2,640	\$	2,115	

NORTHROP GRUMMAN CORPORATION TOTAL BACKLOG AND CONTRACT AWARDS (Unaudited)

		December 31, 2013						December 31, 2012			
\$ in millions	F	FUNDED (1) UNFUNDED (2)				TOTAL BACKLOG	TOTA	AL BACKLOG			
Aerospace Systems	\$	10,061	\$	8,260	\$	18,321	\$	19,594			
Electronic Systems		6,992		2,045		9,037		9,471			
Information Systems(3)		3,285		3,579		6,864		8,541			
Technical Services		2,206		605		2,811		3,203			
Total	\$	22,544	\$	14,489	\$	37,033	\$	40,809			

- (1) Funded backlog represents firm orders for which funding is authorized and appropriated.
- (2) Unfunded backlog represents firm orders for which as of the reporting date, funding is not authorized and appropriated. Unfunded backlog excludes unexercised contract options and indefinite delivery, indefinite quantity (IDIQ) contracts until the time the option or IDIQ task order is exercised or awarded.
- (3) Information Systems backlog as of December 31, 2013 includes \$1.0 billion of adjustments recognized in the six months ended June 30, 2013, primarily to reduce unfunded backlog for expired periods of performance on active contracts, including task orders on IDIQ contracts.

New Awards — The estimated values of contract awards included in backlog during the three months and twelve months ended December 31, 2013, were \$5.7 billion and \$21.9 billion, respectively. Net of the Information Systems backlog adjustments referenced above, contract awards for the twelve months ended December 31, 2013 were \$20.9 billion.

Non-GAAP Financial Measures Disclosure: Today's press release contains non-GAAP (accounting principles generally accepted in the United States of America) financial measures, as defined by SEC (Securities and Exchange Commission) Regulation G and indicated by a footnote in the text of the release. While we believe that these non-GAAP financial measures may be useful in evaluating our financial information, they should be considered as supplemental in nature and not as a substitute for financial information prepared in accordance with GAAP. Definitions are provided for the non-GAAP measures and reconciliations are provided in the body of the release. References to a "Table" in the definitions below relate to tables in the body of this press release. Other companies may define these measures differently or may utilize different non-GAAP measures.

Pension-adjusted diluted EPS: Diluted EPS excluding the after-tax net pension adjustment per share, as defined below. These per share amounts are provided for consistency and comparability of operating results. Management uses pension-adjusted diluted EPS, as reconciled in Table 1, as an internal measure of financial performance.

<u>Cash provided by operating activities before discretionary pension contributions:</u> Cash provided by operating activities before the after-tax impact of discretionary pension contributions. Cash provided by operating activities before discretionary pension contributions has been provided for consistency and comparability of 2013 and 2012 financial performance and is reconciled in Table 2.

Free cash flow: Cash provided by operating activities less capital expenditures (including outsourcing contract & related software costs). We use free cash flow as a key factor in our planning for, and consideration of, strategic acquisitions, stock repurchases and the payment of dividends. This measure should not be considered in isolation, as a measure of residual cash flow available for discretionary purposes, or as an alternative to operating results presented in accordance with GAAP. Free cash flow is reconciled in Table 2.

Free cash flow provided by operating activities before discretionary pension contributions: Free cash flow provided by operating activities before the after-tax impact of discretionary pension contributions. We use free cash flow provided by operating activities before discretionary pension contributions as a key factor in our planning for, and consideration of, strategic acquisitions, stock repurchases and the payment of dividends. This measure should not be considered in isolation, as a measure of residual cash flow available for discretionary purposes, or as an alternative to operating results presented in accordance with GAAP. Free cash flow provided by operating activities before discretionary pension contributions is reconciled in Table 2.

Net FAS/CAS pension adjustment: Pension expense determined in accordance with GAAP less pension expense allocated to the operating segments under U.S. Government Cost Accounting Standards (CAS). Net FAS/CAS pension adjustment is presented in Table 1.

After-tax net pension adjustment per share: The per share impact of the net FAS/CAS pension adjustment as defined above, after tax at the statutory rate of 35%, provided for consistency and comparability of 2013 and 2012 financial performance as presented in Table 1.

<u>Pension-adjusted operating income</u>: Operating income before net FAS/CAS pension adjustment as reconciled in Table 1. Management uses pension-adjusted operating income as an internal measure of financial performance.

<u>Pension-adjusted operating margin rate:</u> Pension-adjusted operating income as defined above, divided by sales. Management uses pension-adjusted operating margin rate, as reconciled in Table 1, as an internal measure of financial performance.

Segment operating income: Total earnings from our four segments including allocated pension expense recognized under CAS. Reconciling items to operating income are unallocated corporate expenses, including unallowable or unallocable portions of management and administration, legal, environmental, certain compensation and retiree benefits, and other expenses; net FAS/CAS pension adjustment; and reversal of royalty income included in segment operating income. Management uses segment operating income, as reconciled in Table 3, as an internal measure of financial performance of our individual operating segments.

<u>Segment operating margin rate:</u> Segment operating income as defined above, divided by sales. Management uses segment operating margin rate, as reconciled in Table 3, as an internal measure of financial performance.

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Northrop Grumman Corporation