# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) April 16, 1994

Northrop Corporation (Exact name of registrant as specified in its charter)

Delaware 1-3229 95-1055798 (State or other jurisdiction of incorporation) File Number) Identification Number)

1840 Century Park East
Los Angeles, California 90067
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (310) 553-6262

Not Applicable (Former name or former address, if changed since last report)

Item 2. Acquisition or Disposition of Assets. This report is qualified in its entirety by reference to the documents described herein and attached as exhibits hereto, which are incorporated herein by this reference.

The registrant did not acquire assets. On April 3, 1994, Northrop Corporation ("Northrop"), a Delaware Corporation, Northrop Acquisition, Inc., a Delaware Corporation and a wholly owned subsidiary of Northrop Corporation, and Grumman Corporation ("Grumman" or "the Company"), a New York Corporation, entered into an Agreement and Plan of Merger ("the Merger") providing for a merger of Northrop Acquisition, Inc. into Grumman. As a result of the Merger, Grumman would be the surviving corporation and a wholly owned subsidiary of Northrop. A copy of the Agreement and Plan of Merger is attached hereto as Exhibit A. In connection with the Merger, Northrop Acquisition, Inc. offered to purchase all of the outstanding shares of Grumman common stock, par value \$1.00 per share, and associated rights (the "Shares") pursuant to a tender offer (the "Offer") for all outstanding Shares at \$62.00 per Share in cash (the "Offer Consideration"). In connection with the Merger, untendered Shares other than Shares held in treasury by Grumman or by any of Grumman's subsidiaries, Shares owned by Northrop or its susidiaries and Shares held by shareholders who properly exercise their dissenters' rights under New York law, would be converted into the right to receive the Offer Consideration.

On April 16, 1994, Northrop Acquisition, Inc., accepted for purchase all Shares validly tendered pursuant to the Offer made pursuant to the Offer to Purchase dated March 14, 1994 (the "Offer to Purchase"), and the Supplement thereto dated April 5, 1994 (the "Supplement"), copies of which are Exhibits (B) and (C), respectively, as a result of which Northrop Acquisition, Inc. holds at least 93.4% of the outstanding Shares on a fully diluted basis. A Special Meeting of Shareholders of Grumman is scheduled for May 18, 1994, at which the stockholders (including Northrop Acquisition, Inc.) will consider and vote on the Agreement and Plan of Merger. It is expected that the Merger will be consummated on or about May 18, 1994.

The total amount of funds required by Northrop Acquisition, Inc. to purchase Shares pursuant to the Offer and to complete the Merger is approximately \$2.17 billion. Such amount represents \$62 per Common Share paid in the Offer and to be paid in the Merger for the outstanding Shares.

The Offer and the Merger are being financed with approximately \$2.8 billion of borrowings, (i) \$2.2 billion under a term loan credit facility (the "Term Loan") and (ii) an additional amount under a \$600 million revolving credit facility for the purpose of replacing Northrop's current line of credit, pursuant to the Credit Agreement between Northrop and The Chase Manhattan Bank and Chemical Bank, as co-agents, and a syndicate of commercial banks. The financing for the Offer and the Merger is more fully described in Section 12, "Source and Amount of Funds" of the Offer to Purchase and in Section 3, "Source and Amount of Funds" of the Supplement.

Grumman Corporation was organized in 1929 under the name Grumman Aircraft Engineering Corporation. The activities of Grumman Corporation and its subsidiaries include: (a) the design and production of military aircraft, space systems and commercial aircraft components and subassemblies, as well as the modernization or conversion of previously completed aircraft; (b) the design, manufacture and

integration of sophisticated electronics for aircraft, computerized test equipment and other defense related products, such as airborne surveillance systems; and (c) electronic data processing services for affiliates and other customers as well as real estate and leasing services. Grumman's activities also include technical services that help ready the space shuttle for flight, providing space station program support, servicing and maintaining flight simulators and trainers, providing support for Grumman aircraft; and the fabrication of vehicles for the U.S. Postal Service. Northrop does not currently intend to use Grumman property and assets for other purposes.

Production contracts with the U.S. Government relating to the aerospace industry have included the F-14 "Tomcat" fighter, the A-6 "Intruder" attack aircraft, the EA-6B "Prowler" tactical jamming system, the E-2C "Hawkeye" early warning aircraft, and the C-2A "Greyhound" carrier on-board delivery system, of which, only the E-2C is currently in production.

Grumman is teamed with Gruppo Agusta of Italy to compete for a program to replace the U.S. Air Force/U.S. Navy primary training aircraft called JPATS - the Joint Primary Aircraft Training System. Seven teams are competing for the work. A winner is to be selected in 1995.

Grumman is under contract to provide aircraft components and major subassemblies to other manufacturers. These contracts include the center wing section for the Boeing 767 jetliner, nacelles and thrust reversers for the Gulfstream IV and Fokker aircraft, transcowls for General Electric CF6-80C2 engines, C-17 control surfaces, and composite spoilers and inboard flaps for the new Boeing 777 airliner.

In 1985, the U.S. Air Force awarded Grumman a \$657 million contract for development of the Joint Surveillance Target Attack Radar System, known as "Joint STARS". This developmental phase concluded in 1993 with the delivery of the first two Joint STARS prototype E-8A aircraft to the Air Force. In November 1990, Grumman received a \$523 million follow-on contract for further full-scale development; this included the acquisition of a third Joint STARS aircraft, product improvement and logistics support. This follow-on contract, currently worth \$684 million, is scheduled for completion in 1995. Following government approval for five low rate initial production aircraft, the U.S. Air Force has authorized full funding of \$415 million for two initial aircraft. The E-8C is the production configuration of Joint STARS and incorporates additional work stations and other system improvements. Grumman is pursuing opportunities with NATO. According to present plans, a total of 19 production E-8C aircraft will be delivered to the Air Force beginning in 1995.

Grumman's data systems business designs, develops, operates and supports computer systems for scientific and management information. Its services include systems

integration, systems service, technical and professional services, information conversion services and training; its customers and potential customers include agencies of federal, state and local governments including among others: the U,S. Navy and Marine Corps, the Air Force, NASA, the Defense Logistics Agency and the Internal Revenue Service.

The Company is a subcontractor, under Lockheed's Shuttle Processing Contract with NASA for management and support to the space Shuttle launch processing operation, in such areas as instrumentation, measurement and calibration. The current contract, which began in October 1983, was extended to September 1995. There is one remaining three year option period which ends in September 1998. The Company is a prime contractor on the Information Systems Contract which was awarded in October 1992. This is a five year contract which extends through December 1997. This contract requires contractor support for all institutional computing capability at Johnson Space Center, Houston, Texas.

In 1986, the Company was awarded a contract to build 99,150 Long Life Vehicles for the U.S. Postal Service over a six year period; deliveries commenced in April 1987. In September 1991, the Company negotiated an agreement for a follow-on contract with the U.S. Postal Service to produce an additional 43,505 Long Life Vehicles of which 4,723 and 19,881 were delivered in 1992 and 1993, respectively. The combination of the original contract and the follow-on contract will result in unit deliveries to the U.S. Postal Service totalling 142,655 at the conclusion of the program.

Item 7. Financial Statements and Exhibits.

(a) Financial statements of business acquired.

The following consolidated financial statements of Grumman are filed as part of this report:

Report of Independent Public Accountants

Consolidated Balance Sheet - December 31, 1993 and 1992

Consolidated Statement of Income - Years ended December 31, 1993, 1992 and 1991

Consolidated Statement of Common Shareholders' Equity - Years ended December 31, 1993, 1992 and 1991

Consolidated Statements of Cash Flows - Years ended December 31, 1993, 1992 and 1991

Notes to Consolidated Financial Statements

#### REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Shareholders and Board of Directors of Grumman Corporation:

We have audited the accompanying consolidated balance sheet of Grumman Corporation (a New York corporation) and subsidiaries as of December 31, 1993 and 1992, and the related consolidated statements of income, common shareholders' equity and cash flows for each of the three years in the period ended December 31, 1993. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Grumman Corporation and subsidiaries as of December 31, 1993 and 1992, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1993, in conformity with generally accepted accounting principles.

As discussed in Notes 6 and 11 to the consolidated financial statements, effective January 1, 1992, the company changed its method of accounting for income taxes and for postretirement benefits other than pensions.

ARTHUR ANDERSEN & CO.

January 20, 1994

# CONSOLIDATED BALANCE SHEET

(AMOUNTS IN THOUSANDS)

	DECEMBER 31,		
	1993		
ASSETS			
Current Assets: Cash and cash equivalents Marketable securities (at cost, approximating market) Accounts receivable Inventories, less progress payments Prepaid expenses		534,260	
Total current assets	1,423,283		
Property, plant and equipment, less accumulated depreciation	372,723	399,421	
Non-current assets:  Deferred income taxes.  Long-term receivables.  Investments.  Other.	6,009 52,505 49,901	94,856 9,079 28,678 69,941	
	228,443	202,554	
Total	\$2,024,449	\$2,089,016	
LIABILITIES AND SHAREHOLDERS' EQUITY Current liabilities:			
Short-term debt	147,576 90,229 88,932 95,340 89,699	128,610 95,519 145,353 30,251	
Total current liabilities	518,347	611,034	
Long-term debt	243,106	355,244	
Accrued retirement benefits	304,752	306,500	
Restructuring reserve	85,000		
Other liabilities	37,191	23,348	
Common stock\$1.00 par value, authorized 80,000 shares; outstanding 34,049 and 33,519 shares (net of treasury			
stock)Retained earnings	344,589 491,464	321,038 471,852	
Total	\$2,024,449	\$2,089,016 ======	

# CONSOLIDATED STATEMENT OF INCOME

	YEAR ENDED DECEMBER 31,			
		1992		
		ANDS EXCEPT DATA)		
Revenues: Sales Other income			10,359	
Total sales and other income	3,249,124	3,503,950	3,973,851	
Costs and expenses: Cost of sales Restructuring charge Loss on Tracor Aviation Inc. settlement	2,929,987	3,189,035		
Selling, administrative and other	115,928 31,702	55,065	85,236	
Total costs and expenses		3,357,389	3,876,680	
Income before income taxes  Provision for federal income taxes	86,507	146,561	97,171	
Income from continuing operations Income (loss) from discontinued operations Cumulative effect of change to accrual method of accounting for postretirement	65,507 (6,700)	119,861 (45,035)	95,171 4,166	
benefits		(198,000)		
Net income (loss)	\$ 58,807	\$ (123,174)	\$ 99,337	
Primary earnings per common share: Income from continuing operations Income (loss) from discontinued operations. Cumulative effect of accounting change	\$ 1.90 (.19)	\$ 3.49 (1.34)	\$ 2.75 .13	
Net income (loss)	\$ 1.71		\$ 2.88	

# CONSOLIDATED STATEMENT OF COMMON SHAREHOLDERS' EQUITY

		1993		1992	YEAR	
		AMOUNT		AMOUNT		AMOUNT
Common stock: Balance beginning of						
year Conversion of convertible subordinated	33,790	\$337,896	33,512	\$337,737	33,019	\$313,916
debentures Conversion of preferred		48,352				
stock Exercise of stock options and awards			6	36	1	6
net of (forfeitures) Majority interest in capital contributed to		22,935	272	4,014	492	7,149
joint venture				(3,891)		
Balance end of year	35.787			337.896		
barance end or year iii						
Less: Treasury stock Balance beginning of						
year Common stock repurchase	271	4,415	247	3,998	221	3,529
program	1,361	49,931				
net	106	2,848				
Balance end of year						3,998
Restricted stock: Balance beginning of						
year Awards (forfeitures)-				15,025		
net Amortization and				1,490		
vesting	(234)	(4,477)	(169)	(4,072)	(153)	(4,814)
Balance end of year	1,294*	7,400	1,613*	12,443	1,651*	15,025
Common stock outstanding	34,049			\$321,038 ======		
Retained earnings: Balance beginning of						
year  Net income (loss)  Cash dividends:  Common (per share:  1993, \$1.15; 1992		\$471,852 58,807		\$632,998 (123,174)		\$570,504 99,337
and 1991, \$1.00) Preferred		(38,690)		(33,496)		(33, 220)
Redemption costs		(505)		(2,515) (1,961)		(3,623)
Balance end of year		\$491,464 ======		\$471,852 ======		\$632,998 ======

 $<sup>^{\</sup>star}$  Shares are shown for information only and are included in common stock.

# CONSOLIDATED STATEMENT OF CASH FLOWS

(IN THOUSANDS)

		DED DECEMBE	
	1993	1992	1991
Cash flows from operating activities: Net income (loss) Items affecting cash from operations:	\$ 58,807	\$(123,174)	\$ 99,337
Depreciation and amortization	73,835	82,127	94,274
for postretirement benefits	85,000		
Loss on Tracor Aviation Inc. settlement			,
Release of tax reserves		(23,500)	(30,700)
Accounts receivable and marketable	(0.505)	70 001	10 100
securities Inventories	(2,505) 112,988	79,391 147,817	13,126 142,811
Prepaid expenses		38,660	
Accounts payable, wages and benefits	13,676	(68,585)	(52,399)
Income taxes payable  Deferred income taxes	(49, 231)	65,947 (6.351)	(11,409)
Other current liabilities	26,886	56,155	(10,902)
Other	34, 869	(6,351) 56,155 68,317	4,126
Net cash provided by operating activities		514,804	280,334
Cash flows from investing activities:			
Capital expenditures  Proceeds from sale of capital assets	(44,585)	(39,054)	(54,847)
Decrease (increase) in investments	3,882 (25,562)	2,361 4 237	6,385 (1.486)
Net cash used in investing activities		(32,456)	
Cash flows from financing activities:			
Decrease in short-term debt  Proceeds from long-term debt			(17,000)
Repayment of long-term debt		(283,372)	
Redemption of preferred stock		(34,321)	(5)
Dividends paid	(38,690)	(36,011)	(5) (36,843)
Repurchase of common stock	(49,931)		
Exercise of stock options	20,767	(1,591)	(3,015)
venture			20,000
Net cash required by financing activities Net increase in cash and cash equivalents for	(208, 973)	(355, 295)	(79,886)
the period	47,013		
Cash and cash equivalents-January 1,	299,077	172,024	
Cash and cash equivalents-December 31,		\$ 299,077	\$ 172,024

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

### Principles of consolidation

The consolidated financial statements include the accounts of the company and all subsidiaries. All intercompany balances and transactions have been eliminated.

#### Inventories

Inventoried costs relating to both long-term government and commercial contracts and programs are stated at the actual production cost. General and administrative expenses allocable to aerospace fixed-price type contracts are included in inventory, whereas such expenses for non-aerospace activities are expensed as incurred. The costs attributed to units delivered under both long-term government and commercial contracts and programs are based on the estimated average costs of all units expected to be produced in a lot or contract. In accordance with industry practice, inventories include amounts relating to contracts and programs having long production cycles, portions of which are not expected to be realized within one year.

Inventories of raw materials, purchased parts and supplies are carried at the lower of cost or realizable values. Inventories are based on average cost and/or first-in, first-out methods.

# Revenue recognition

Sales under fixed-price production contracts are recorded at the time of delivery. Sales, including fees earned, under cost-reimbursement and research, development, test and evaluation contracts are recorded as costs are incurred.

Certain contracts contain cost and/or performance incentives. Such incentives are included in sales at the time actual performance can be related to the target and the earned amount can be reasonably determined. Accordingly, earnings recorded in one period may include adjustments related to sales recorded in a prior period. Losses on contracts are recorded when they become known.

# Depreciation and amortization

The company uses a declining-balance method of depreciation for substantially all of its plant and equipment. Leasehold improvements are amortized over the terms of the leases or their estimated useful lives, whichever is shorter.

Upon sale or retirement of plant and equipment, the related cost and accumulated depreciation are removed from the accounts, and any gain or loss is reflected currently. Maintenance and repair costs are expensed as incurred.

### Intangibles

The excess of cost over the net assets of acquired companies at December 31, 1993 and 1992, was \$3.6 and \$3.7 million, respectively. These amounts are included in Non-Current Assets--Other, and are being amortized over 40 years.

# Cash equivalents

It is the company's policy to treat securities which are readily convertible to known amounts of cash with original maturities of three months or less as cash equivalents. The carrying value of such items, which is at cost, approximates fair value because of the short maturity of those instruments.

Cash flow supplemental information

	1993	1992	1991
Cash paid during the year for: Interest (net of amount capitalized)	\$39,058	\$57,543	\$87,884
Federal income taxes	97,800	37,000	40,000

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(CONTINUED)

#### Financial instruments

During 1993, the company initiated a Common Stock Repurchase Program to purchase up to \$100 million of the company's outstanding common stock. As a hedge of the company's cost, the company entered into a series of equity put warrants whereby the company may be obligated to repurchase 750,000 shares, if put to the company, at expiration date. These equity put warrants will expire during the period August through October 1994.

Also during 1993, the company invested approximately \$25 million in a limited partnership which invests in repurchase and reverse repurchase agreements backed by highly rated securities. At December 31, 1993, the value of the partnership's underlying net assets approximated the company's investment which is being accounted for using the equity method.

# Research and development

Research and development costs associated with government programs up to a negotiated ceiling are charged to inventory and are recorded in cost of sales when products are delivered or services performed. Costs in excess of ceiling and expenditures for commercial projects are charged against income in the year incurred. Total expenditures for research and development, bid and proposal efforts were, in millions, \$122.5 in 1993, \$132.8 in 1992 and \$127.5 in 1991.

# Earnings per common share

Primary earnings per share are determined after deducting preferred stock dividends and are based on the weighted average number of outstanding common shares and common stock equivalents.

### Reclassification

Certain prior-year amounts have been reclassified to conform to 1993 classifications.

### NOTE 2--RESTRUCTURING AND DISCONTINUED OPERATIONS:

In order to become more competitive in the changing defense market, the company recorded in the fourth quarter of 1993 an \$85 million restructuring provision. In connection with the consolidation of its facilities, the company anticipates reducing its total floor space approximately 30 percent by 1997. The restructuring charge provides for equipment and inventory write-offs of approximately \$60 million and plant closing costs of approximately \$25 million.

During 1993, the company settled a lawsuit relating to its previously discontinued solar panel business and recorded a loss of \$9.9 million before an income tax benefit of \$3.2 million.

Operating results for Paumanock Insurance Company Ltd. for the years ended December 31, 1992 and 1991, were reported in the income statement under the caption "Income (loss) from discontinued operations" and are summarized as follows:

	1992	1991
Sales	\$113,944	\$64,055
<pre>Income (loss) before income taxes</pre>	(54,035)	6,266
Income taxes	(9,000)	2,100
Net income (loss)	(45,035)	4,166

At December 31, 1992, the net book value of the insurance company's assets and liabilities was \$11.1 million and is included in other non-current assets. This business was sold in the first quarter of 1993 at an amount that approximated the company's carrying value.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(CONTINUED)

#### NOTE 3--ACCOUNTS RECEIVABLE:

Receivables at December 31 are summarized as follows:

	1993	1992
Billed:		
U.S. government	59,027	\$110,873 46,017
	180,421	156,890
Unbilled costs and accrued profits:		
U.S. government	17,940	337,306 40,064
		377,370
		\$534,260 ======

Unbilled costs and accrued profits represent revenue earned but not billed to the customer at year-end. At December 31, 1993, approximately \$166.7 million of claims and accruals, a portion of which is subject to negotiation, is not expected to be realized before December 31, 1994.

In June of 1991, the company submitted a request to the U. S. Air Force for an equitable adjustment of the price of a contract involving the F-111A/E & EF-111A Avionics Modernization Program, based on late and inadequate government-furnished software and other property and other failures to comply with contract requirements by the government. The request, as amended in May of 1993, was in the amount of \$62.5 million. On August 26, 1993, the Contracting Officer issued what purports to be a decision under the Contract Disputes Act denying the preponderance of the price increase requested and concluding that the Air Force is entitled to recover a net amount of \$5.5 million on the basis of alleged company failures to comply with the terms of the contract. The company believes there is little or no support for the Contracting Officer's decision and that the amounts of revenue recognized pursuant to this contract are appropriate as of December 31, 1993.

#### NOTE 4--INVENTORIES:

Inventories at December 31 consist of the following:

	19	993		1992
Work in processlong-term contracts:				
Production costs	\$ 95	51,837	\$1,	140,212
General and administrative expenses	12	20,491		110,316
Work in processother		9,595		13,664
Raw materials, purchased parts and supplies	8	32,158		134,261
	1 16		1	398,453
Less related progress payments	,	64,645	,	786,029
	\$ 49	9,436	\$	612,424
	====	=====	===	======

Under the contractual arrangements by which progress payments are received, the government has a security interest in the inventories identified with related contracts.

The aggregate amounts of selling, general and administrative expenses incurred during 1993, 1992 and 1991 were, in millions, \$375.0, \$350.1 and \$349.3 respectively.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(CONTINUED)

# NOTE 5--PROPERTY, PLANT AND EQUIPMENT:

Property, plant and equipment at December 31 (at cost) consist of:

	1993		1992
Land Buildings Machinery and equipment Leasehold improvements		\$	11,474 310,747 963,395
Construction in progress	 12,897		8,782
Less accumulated depreciation and amortization	,360,090 987,367	,	946,806
	372,723 ======		

For the years 1993, 1992 and 1991, interest costs of \$.9, \$.5 and \$1.8 million were capitalized, respectively, relating to construction in progress.

# NOTE 6--INCOME TAXES:

The provision for federal income taxes consists of the following:

	1993	1992	1991
Current Deferred			
	\$ 17,500	\$ 17,700*	\$ 4,100
	=======	======	======

<sup>\*</sup> Excludes a tax benefit of \$102 million relating to the cumulative effect of the change to the accrual method of accounting for postretirement health benefits.

A reconciliation between the provision for federal income taxes (substantially all domestic) and the amount computed at the statutory federal income tax rate is as follows:

	1993	1992	1991
Provision computed at the statutory rate of			
(199335%; 1992 and 199134%)	\$ 26,710	\$ 31,459	\$ 35,169
Research and other tax credits realized		(23,500)	(30,799)
Valuation allowance	(9,372)	9,372	
FAS 109 adjustment and other	162	369	(270)
	\$ 17,500	\$ 17,700	\$ 4,100
	=======	======	======

The provision for deferred federal income taxes consisted of the following:

	1993 1992		1991
Contract tax accounting methods	\$(40,013)	\$ 16,208	\$ (4,692)
Accelerated depreciation	(294)	(1,716)	(3,502)
Capitalized costs	(2,463)	(669)	(6,285)
Gain from investment	(17, 150)		
Restructuring charge	(30,000)		
Employee benefits and all othernet	(2,980)	(14,723)	9,979
Discontinued operations	9,000	(9,000)	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(CONTINUED)

The current liability for income taxes shown in the accompanying financial statements includes current deferred income taxes of \$42.7 and \$62.4 million as of December 31, 1993 and 1992, respectively.

Deferred tax liabilities (assets) consisted of the following:

	DECEMBE	
		1992
Contract tax accounting Excess tax over book depreciation	,	31,856
Gross deferred tax liabilities		
Restructuring charge	(30,000)	
Retiree benefit plans		(104,203)
Capitalized costs		(14,886)
Employee benefits and other	(23,411)	
Discontinued operations		. , ,
Cross deferred toy assets	(104 541)	
Gross deferred tax assets	(194,541)	
Valuation allowance		
Net deferred tax asset		•
	=======	=======

The net change in the valuation allowance for deferred tax assets was a decrease of \$9.4 million as a result of the utilization of the loss incurred on the sale of the reinsurance business.

Effective January 1, 1992, the company began using the liability method as prescribed in Financial Accounting Standard No. 109 which was issued in February 1992. Under FAS 109, deferred tax assets and liabilities are measured at the tax rate that, under existing law, will be in effect when temporary differences between financial and tax reporting turn around.

State taxes on income are included in general and administrative expenses, and amounted to, in millions, \$29.6 in 1993, \$16.7 in 1992 and \$11.3 in 1991.

#### NOTE 7--STOCK OPTIONS AND INCENTIVE PLANS:

The 1981 Stock Option Plan provided for the granting, at any time before April 30, 1991, of options to purchase not more than 2,500,000 shares of the company's stock. The 1990 Stock Option Plan provides for the granting, at any time before April 30, 2000, of options to purchase not more than 1,500,000 shares of the company's stock. The 1992 Long Term Incentive Plan provides for grants of awards not to exceed 1,750,000 shares. The stock option purchase prices in these three plans are not less than the fair market value at dates of grant.

The plans include an option surrender provision which allows the holders to surrender some or all of their options and receive the value of the appreciation of the shares in common stock.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

#### **OPTIONS**

	OUTSTANDING DECEMBER 31	GRANTED	EXERCISED	SURRENDERED	FORFEITED	FUTURE GRANT DECEMBER 31
NUMBER OF SHARES						
1993	1,584,667	547,700	137,758	1,618,641	54,609	1,374,784
1992	2,847,975	535,000	11,150	493,200	131,200	1,457,472
OPTION PRICE PER SHARE						
1993	\$14.19-39.13	\$29.19-39.13	\$14.94-32.13			
1992	\$14.19-32.13	\$18.69-21.06	\$14.25-21.56			

AVATIABLE FOR

In exchange for the options surrendered in 1993 and 1992, 514,358 and 103,040 shares were issued, having an aggregate market value of \$17.6 and \$2.3 million, respectively.

Restricted Stock Award Plans provide for granting to employees, at any time before January 1, 1998, not more than 3,750,000 shares of common stock. At December 31, 1993, 1,063,130 shares were still available for future awards. The cost of shares awarded under these plans is being amortized over 10 years for awards made prior to April 1989 and seven years thereafter, the periods after which all restrictions will have lapsed. In 1993, 1992 and 1991, \$3.2, \$4.1 and \$4.8 million, respectively, have been charged against income for these awards.

The 1992 Long Term Incentive Plan provides for granting up to 1,750,000 shares in the form of stock options, performance shares and restricted stock. To date three awards have been made totalling 428,650 performance shares, which are earned over a three-year period; and, \$4.4 million and \$1.4 million of compensation expense has been recorded for 1993 and 1992, respectively. Options for 495,500 shares have been granted under this plan. Both the performance shares and the options granted under this plan are included in the above table.

In addition, officers and key employees of the company and its subsidiaries have received awards under a Management Incentive Plan totalling, in millions, \$7.0 in 1993, \$6.8 in 1992 and \$5.8 in 1991.

# NOTE 8 -- LONG-TERM DEBT:

Long-term debt, net of current maturities, at December 31 is as follows:

	1993	
Notes due 1999, 10 3/8%	\$200,000  	50,000
with maturities through 2001	43,106	49,639
	\$243,106 ======	\$355,244 ======

The fair value of the company's long-term debt is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to the corporation for debt of the same remaining maturities. Long-term debt at December 31, 1993, in the opinion of management has a fair value of \$262.3 million.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

Long-term debt maturing in each of the next five years is as follows, in millions: 1994, \$6.6; 1995, \$7.3; 1996, \$8.1; 1997, \$8.3; 1998, \$9.5.

The company is party to a Restated Credit Agreement with various banks under which it may borrow up to \$200 million. Additionally, the banks have provided a short-term credit facility which provides an additional \$100 million through March 31, 1994. On February 25, 1996, the Restated Credit Agreement will terminate and any outstanding advances must be repaid to the banks. Any outstanding advances under the short-term credit facility must be repaid at termination. Interest on borrowings under this agreement will be based on a three level scale related to the company's current credit rating ranging from either Citibank's Base Rate up to .25 percent over that rate or .50 to 1.25 percent over the applicable Eurodollar Rate. There is a commitment fee associated with both agreements that is also based on the company's credit rating ranging from .25 to .50 percent on the Restated Credit Agreement and from .20 to .50 percent on the short term agreement.

Repayment of borrowings under all of the loan agreements is guaranteed by the company's major subsidiaries. The agreements contain, among other things, provisions regarding maintenance of working capital, net worth and the payment of cash dividends on common stock. The company's working capital and net worth are substantially in excess of the minimum requirements, and the amount available for the payment of cash dividends at December 31, 1993, was \$36 million.

The \$75 million 9.50 percent notes which were due February 15, 1996, were included in short-term debt at December 31, 1992, and were redeemed on February 17, 1993, at 100 percent of face value, together with accrued interest.

The 9.25 percent convertible subordinated debentures due August 15, 2009, were convertible at any time prior to maturity into common stock at \$34.75 per share. This issue of debentures was called by the company July 7, 1993, at a price of 101.85 percent of face value plus accrued interest. The 10.50 percent sinking fund debentures due February 15, 2011, were called by the company on April 20, 1993, at a price of 107 percent of face value plus accrued interest.

The 10.375 percent notes due January 1, 1999, will be redeemable at any time on or after January 1, 1996, after written notice, as a whole or in part at 100 percent of principal amount thereof, together with accrued interest. Upon the occurrence of a designated event (primarily a change in equity ownership, a merger with another company or a two- thirds turnover of the board of directors), the holders of the notes may require the company to repurchase their notes at 100 percent of the principal amount.

#### NOTE 9 -- PREFERRED STOCK:

The company is authorized to issue 10 million shares of \$1.00 par value preferred stock, none of which is issued and outstanding at December 31, 1993. In July 1992, the remaining outstanding 1,192,249 shares of \$2.80 cumulative preferred stock were redeemed at \$25.867 per share.

Each share of the \$.80 convertible preferred stock was convertible into 2.2 shares of the company's common stock. In November 1992 the company exercised its right to call this issue of stock. Those holders who did not convert their holdings to common stock by November 25, 1992, received a cash payment of \$14.43 per share plus accrued dividends to that date. Preferred stock converted into common stock during 1992 and 1991 were 2,888 shares and 454 shares, respectively.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(CONTINUED)

#### NOTE 10--RETIREMENT PLANS:

Grumman has noncontributory defined benefit plans covering approximately 85 percent of its employees and some defined contribution plans covering others. Benefits under the defined benefit plans are based on employees' years of service and career average compensation.

Statement of Financial Accounting Standard (FAS) No. 87, Employers' Accounting for Pensions, effective for fiscal years beginning after December 15, 1986, established a methodology for calculating periodic pension costs for defined benefit pension plans based on the projected unit credit actuarial method.

The following tables set forth the status of the company's pension plans:

	DECEMBE	R 31,
	1993	1992
Actuarial present value of benefit obligations:		
Vested	\$2,619,958	\$2,140,407
Nonvested	233,482	199,334
Accumulated benefit obligation		
Effect of projected future salary increases	138,778	156,833
Projected benefit obligation for services rendered to		
date		2,496,574
Plan assets at fair value		2,771,642
Projected benefit obligations (in excess of)/less than		
plan assets	(120,598)	275,068
Items not yet recognized in earnings:		
Unamortized net (asset)		(207,112)
Deferred net loss/(gain)		(93,339)
Accrued pension (lightlity)/propaid expense		ф (2E 202)
Accrued pension (liability)/prepaid expense	φ 10,954 =======	φ (25,363) ======

Periodic pension cost for 1993, 1992 and 1991 is as follows:

	1993	1992	1991
Defined benefit plans: Service cost-benefits earned during period Interest cost on projected benefit obliga-	\$ 54,993	\$ 61,918	\$ 61,135
tion	209,062	,	186,767
Actual return on assets  Net amortization and deferral	(186,573) (49,992)	(149,733) (67,693)	(486,778) 284,757
Defined contribution plans, etc	27,490 11,737	43,333 10,740	45,881 9,260
Total pension expense*	\$ 39,227	\$ 54,073	\$ 55,141 =======
Contributions to pension plans	\$ 77,892 ======	\$ 92,227 ======	\$ 88,507 ======

<sup>\*</sup>Since government procurement regulations permit the recovery of pension expense only to the extent contributions are made to the pension plans and the company's business is predominantly with the government, the difference between plan contributions and the calculated amount per FAS No. 87 is recorded in a deferred asset account, as this difference will be expensed in the future as costs are funded. The company's consolidated statement of income therefore includes the total FAS No. 87 pension cost and a comparable amount of revenue. Costs and liabilities associated with the pension enhancement program where 1,900 employees accepted enhanced pensions as an incentive to retire during the period April 2 through October 31, 1990, are included above and are being

funded over a ten-year period which began in 1991.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS--(CONTINUED)

Assumptions used in determining the actuarial present value of benefit obligations as of December 31 were:

	1993	1992
Discount rate	7.50%	8.50%
Rate of increase in compensation levels	3.50%	5.00%
Expected long-term rate of return on assets	8.50%	8.75%

The discount rate was reduced from 8.50 percent to 7.50 percent and the expected rate of return from 8.75 percent to 8.50 percent in recognition of declining interest rates. These are the primary reasons that plan assets shifted from being greater than the projected benefit obligations at December 31, 1992 to being \$120.6 million less than the projected benefit obligation at December 31, 1993.

For the years 1992 and 1991, the assumptions used in determining the net periodic pension expense and the actuarial present value of benefit obligations were a discount rate of 8.75 percent, a compensation increase rate of 6.00 percent, and an expected long-term rate of return on assets of 8.75 percent.

Approximately 37 percent of the retirement plans' assets are invested in diversified corporate stock, 32 percent in U.S. government securities, 10 percent in corporate fixed income securities, 4 percent in real estate investments and 17 percent in short-term investments. In the event the company terminates its major plan, the U.S. government may claim a share of the remaining excess assets after the accumulated benefits have been satisfied. The company's objectives are to make contributions to the plan that satisfy the ERISA funding requirements and to utilize realistic actuarial assumptions based on long-term trends.

#### NOTE 11--POSTRETIREMENT HEALTH AND POSTEMPLOYMENT BENEFITS:

Approximately 75 percent of the company's employees employed at year-end may become eligible for certain retiree health care benefits. The length of time the benefit is available is directly related to years of service. Retiree contributions depend on length of service and Medicare status.

Financial Accounting Standard (FAS) No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions," requires accrual accounting for retiree medical benefits. The company adopted FAS No. 106 effective January 1, 1992, and elected to immediately expense the \$300 million transition obligation upon adoption. To date the company has not prefunded this liability but has taken steps to establish an acceptable funding vehicle with funding to commence in 1994.

The 1993 and 1992 net periodic postretirement benefit cost by component is as follows:

	1993	
Service cost Interest cost Amortization of net gain	20,310	25,150
	\$20,997	\$28,500
	======	======

1000

1000

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

The funded status and breakdown of the postretirement benefits are as follows:

	DECEMBER 31,	
	1993	1992
Accumulated benefit obligation: Active employees	\$ 96,681	\$136,700
Retirees		169,800
Accumulated benefit obligationUnrecognized gain	52,746	
Accrued postretirement benefit cost		\$306,500

The health care trend rates used by the company as of December 31, 1993, were: 1993, 14 percent; 1994 and 1995, 12.50 percent; 1996-1998, inclusive, 9.50 percent; as of December 31, 1992, they were: 1992, 12 percent; 1993-1995, inclusive, 14 percent; 1996-1998, inclusive, 12 percent. The trend thereafter is zero due to the company's announcement that these costs will be capped at 1998 levels and all increases thereafter will be borne by the retirees.

The combination of fewer employees, lower health care claim cost experience, and changes in actuarial assumptions has had the effect of reducing the accumulated benefit obligation by approximately \$54.7 million.

The 1993 valuation used a 7.50 percent discount rate. The effect of a one percentage point increase in the assumed health care cost trend rates on the accumulated benefit obligation would be an increase of \$6.7 million at December 31, 1993. The net periodic postretirement cost for 1993 would increase by \$1.3 million.

Prior to adoption of this standard, postretirement medical benefits were accounted for on a pay-as-you-go basis. The cost of providing these benefits net of retiree contributions amounted to \$21.3 million in 1991.

In 1994, FAS No. 112, "Employers' Accounting for Postemployment Benefits," becomes mandatory. It requires postemployment benefits to be accounted for on an accrual basis. The company's present accounting policies provide for the accrual of the major components of these costs and adoption of this standard will not have a material impact on the company's financial statements.

### NOTE 12--COMMITMENTS AND CONTINGENCIES:

Rental expense for all operating leases amounted to, in millions, \$67.1, \$72.8 and \$75.8 for 1993, 1992 and 1991, respectively. Minimum rental commitments under long-term noncancellable operating leases total \$234.2 million which is payable as follows: 1994, \$39.9; 1995, \$34.6; 1996, \$28.6; 1997, \$23.8; 1998, \$21.4; and \$85.9 million in later years.

On January 28, 1993, a jury sitting in the United States District Court for the District of Massachusetts returned a verdict against Grumman Systems Support Corporation (GSSC), a subsidiary of Grumman Data Systems Corporation (GDSC), which in turn is a wholly-owned subsidiary of the company, in an action brought against GSSC by Data General Corporation (DG) for copyright infringement and misappropriation of trade secrets. Judgment against GSSC was entered in the United States District Court for the District of Massachusetts in the amount of \$52.4 million. Immediately after the entry of judgment DG brought a post-trial motion seeking to join GDSC as a party defendant on a theory of vicarious liability. The motion was denied and DG then commenced a separate action in the Federal District Court for the District of Massachusetts, Wooster Div. to enforce the judgment obtained against GDSC, which action is still pending. GSSC has filed an appeal with the Federal Court of Appeals for the First Circuit which was heard on

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

December 8, 1993. While GSSC's ultimate liability in the disposition of this matter continues to be difficult to estimate, it is management's belief that the outcome is not likely to have a material adverse effect on the company's financial position.

Three shareholder derivative actions, which are described as brought on behalf of the company, have been filed in the New York State Supreme Court for New York County. The actions name certain of the company's current and former directors as defendants, and name the company as "nominal defendant." The actions ask that damages and other unspecified relief be awarded to the company for the individual defendants' alleged breach of their fiduciary obligations primarily in relation to the subject matter of a long-running federal investigation known as "Operation Upwind." The matters referred to in these actions have been and continue to be acted upon by the company's Board as part of its own ongoing investigation. Motions for summary judgment which seek to dismiss the complaints have been filed on behalf of the defendant directors and the company in two of the three actions. No response to the complaint in the third action has been filed.

Currently, there are five waste disposal sites where the company has been named either as a potentially responsible party or an owner/operator of the site by a cognizant governmental agency for the cleanup of hazardous materials previously placed there either directly or through an agent and where the cost of remediation or settlement could reasonably exceed \$100 thousand in amount. It is unknown at this time what the company's share of these remediation efforts may be but it is not expected to have a material adverse effect on the company's financial position.

Other pending litigation relating to matters that are in the ordinary course of the company's business activities, including environmental matters, is not expected to have a material adverse effect on the company's financial position.

#### NOTE 13--SEGMENT INFORMATION:

The company's operations are classified into four business segments as follows:

"Aerospace"---Includes the design and production of military aircraft, space systems and commercial aircraft components and subassemblies, as well as the modernization or conversion of previously completed aircraft.

"Electronics systems"--Includes the design, manufacture and integration of sophisticated electronics for aircraft, computerized test equipment and other defense related products, such as airborne surveillance systems.

"Information and other services"--Includes electronic data processing services for affiliates and other customers as well as real estate and leasing services. It also includes technical services that help ready the space shuttle for flight, provide space station program support, service and maintain flight simulators and trainers and support Grumman aircraft.

"Special purpose vehicles"--Includes fabrication of long life vehicles for the U.S. Postal Service, and aluminum truck bodies. Sales to the U.S. government and its agencies (including sales to foreign governments through foreign military sales contracts with U.S. government agencies) for the years 1993, 1992, and 1991 amounted to \$2.8, \$3.2 and \$3.6 billion, respectively.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS -- (CONTINUED)

A summary of export sales by geographic areas follows:

	1993	1992	1991
Far East	\$205,843	\$141,782	\$240,106
Middle East	87,899	21,248	23,130
Europe	74,990	70,806	60,862
Western Hemisphere	,	,	,
	\$374,452	\$238,314	\$334,047
	======	=======	=======

Information about the company's operations in its different industry segments for the past three years is as follows:

				DEPRECIATION		
		OPERATING	IDENTIFIABLE	AND	CAPITAL	
1993	SALES	INCOME (LOSS)	ASSETS	AMORTIZATION	EXPENDITURES	
Aerospace	\$1,965,066	\$ 55,533*	\$1,150,003	\$48,881	\$29,337	
Electronics systems	635,684	2,659*	298,680	10,309	8,768	
Information and other						
services	657,396	28,070*	294,224	9,391	4,850	
Special purpose vehi-						
cles	367,405	26,367	93,121	3,870	1,386	
Corporate items and						
eliminations	(376, 427)	5,580	188,421	1,384	244	
Consolidated	\$3,249,124	118,209*	\$2,024,449	\$73,835	\$44,585	
	========		========	======	======	
Interest expense		31,702				
Income from continuing operations before fed-						
eral income taxes		\$ 86,507				
		=======				

<sup>\*</sup> Includes an \$85 million restructuring charge as follows, in millions: Aerospace, \$73; Electronics systems, \$9 and Information and other services, \$3.

Aerospace..... \$2,895,794

#### 1992 - - ----Aerospace..... \$2,339,799 \$134,476 \$1,151,506 \$54,855 \$22,819 Electronics systems..... 610,850 13,715 317,111 11,245 9,705 Information and other services..... 593,152 28,189 290,826 10,236 5,058 Special purpose vehi-27,646 74,334 cles..... 343,350 4,026 1,251 Corporate items and eliminations..... (383, 201)(2,400)255,239 1,765 221 Consolidated..... \$3,503,950 201,626 \$2,089,016 \$82,127 \$39,054 ======== ======== ====== ====== Interest expense..... 55,065 Income from continuing operations before federal income taxes... \$146,561 ======= 1991

\$119,753\*\* \$1,323,650 \$64,308

\$30,932

Electronics systems	505,395	13,855	325,546	11,121	12,705
Information and other services	622,314	31,555	352,001	13,022	8,544
Special purpose vehi- cles Corporate items and	366,072	21,165	99,053	4,185	2,396
eliminations	(415,724)	(3,921)	142,166	1,638	270
Consolidated	\$3,973,851 =======	182,407	\$2,242,416	\$94,274	\$54,847 ======
Interest expense		85,236			
Income from continuing operations before					
federal income taxes		\$ 97,171 ======			

<sup>\*\*</sup> Includes a \$46.5 million charge arising from the settlement of claims against Tracor Aviation Inc.

(b) Pro Forma financial information.

Because it is impractical at this time, the pro forma financial information required by Article 11 of Regulation S-X in connection with the acquisition of assets being reported on this Form 8-K is not included herein. Such pro forma financial information will be filed as soon as practicable, but no later than 60 days after the date this report must be filed.

### (c) Exhibits

The following are filed as exhibits to this report:

- (A) Agreement and Plan of Merger, dated as of April 3, 1994, among Northrop Corporation, Northrop Acquisition, Inc. and Grumman Corporation (incorporated by reference to Amendment No. 7 to Northrop Acquisition Inc. Schedule 14D-1 filed April 5, 1994).
- (B) Offer to Purchase for Cash all Outstanding Shares of Common Stock of Grumman Corporation at \$60 Net Per Share by Northrop Acquisition, Inc., a wholly owned subsidiary of Northrop Corporation, dated March 14, 1994 (incorporated by reference to Northrop Acquisition, Inc. Schedule 14D-1 filed March 14, 1994).
- (C) Supplement to Offer to Purchase for Cash All Outstanding Shares of Common Stock of Grumman Corporation, at \$62 Net Per Share by (incorporated by reference to Amendment No. 7 to Northrop Acquisition Inc. Schedule 14D-1 filed April 5, 1994).
- (D) Independent Auditor's Consent dated May 2, 1994

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATED: May 2, 1994 NORTHROP CORPORATION

By: /s/ Sheila M. Gibbons

Vice President and Secretary

# EXHIBIT 99.(c)(D)

# CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

As independent public accountants, we hereby consent to the inclusion in this Northrop Corporation Report on Form 8-K dated May 2, 1994, of our report to the board of directors and shareholders of Grumman Corporation dated January 20, 1994 on the consolidated financial statements of Grumman Corporation and subsidiaries included in or incorporated by reference in Grumman Corporation's Annual report on Form 10-K for the year ended December 31, 1993. It should be noted that we have not audited any financial statements of Grumman Corporation subsequent to December 31, 1993, or performed any audit procedures subsequent to the date of our report.

/s/ ARTHUR ANDERSEN & CO. ARTHUR ANDERSON & CO.

New York, New York May 2, 1994